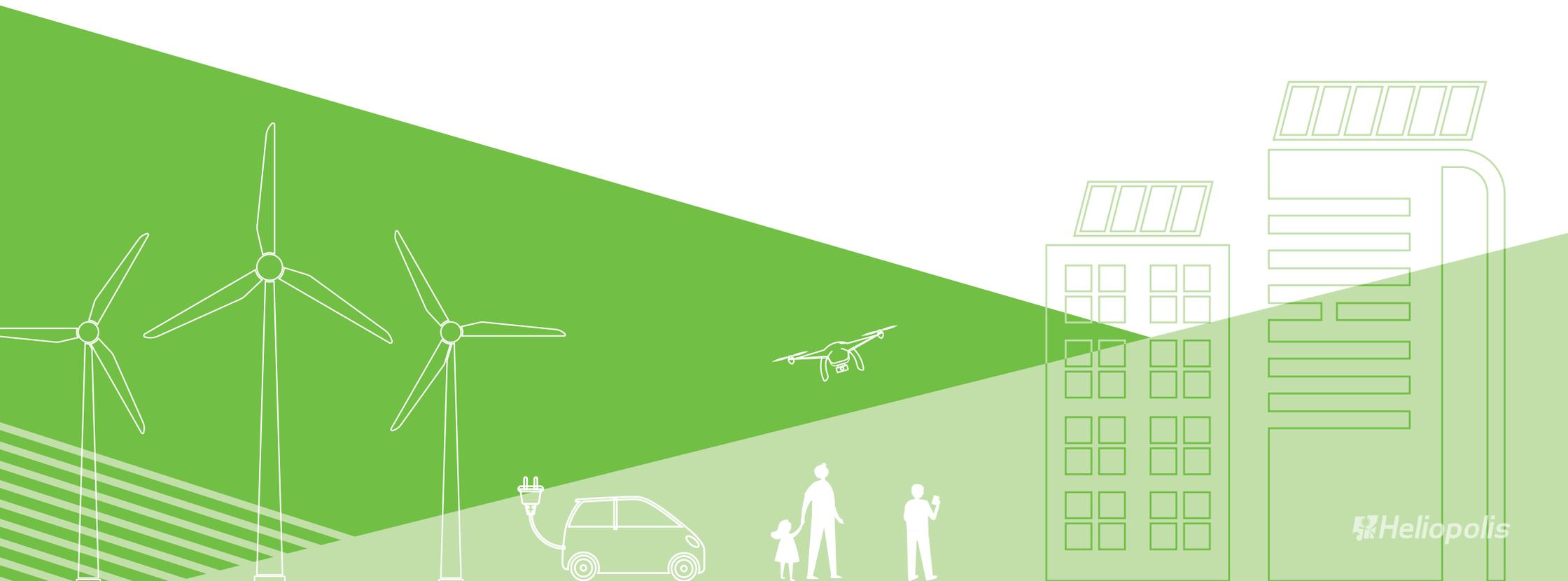




SMART SUSTAINABLE SOLUTIONS



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ABOUT US

We design and realize new ways of living.

We like to generate development through the enhancement of culture, territory and the community.

We design infrastructures that bring back to life urban areas, transforming these in places for aggregation and growth.

We are engaged in an international growth program that will allow us to become an important reference point in our sectors and generate value for our shareholders.

We realize these projects combining urban regeneration, production of clean energy and energy efficiency
because future is our natural choice.

HISTORY

2008

Heliopolis was born with the objective of developing business opportunities in the sector of renewable energies and energy efficiency.

2009

First steps in the development through partnerships with Italian multiutility companies to realize important photovoltaic projects.

2010

After having been present on the Romanian territory, the headquarters in **Timisoara** (Romania) become bigger to expand the activities of the Group in East Europe.

HeliopolisRo is created, a Romanian company active in the development and management services of renewable energy initiatives and urban regeneration.

2014

The company Mocitaly Lda is acquired, with headquarters in **Maputo** (Mozambique), to expand activities in the Sub-Saharan Africa. The company is active since 2004 in the electrification of rural villages with off-grid systems.

2015

Capital increase and entrance within Heliopolis of various **strategic partners**.

2016

Acquisitions of areas for urban regeneration and strengthening on the organizational structure.

2017

Acquisition of an EsCo active in northern Italy, supported by a minibond issued by **FININT SGR**.

2018

Opening of new headquarters in **Milan**.

2019

New partnerships with relevant strategic partners support the development in the wind, photovoltaic and urban regeneration areas.

2020

Eletta is created, a new company active in the energy efficiency area, to support the Renovation of the building heritage.

**International
reality undergoing
continuous
expansion
worldwide.**

Projects are always developed in a **sustainable** and **shared** way, based on the necessities of economic and social development of the territory.

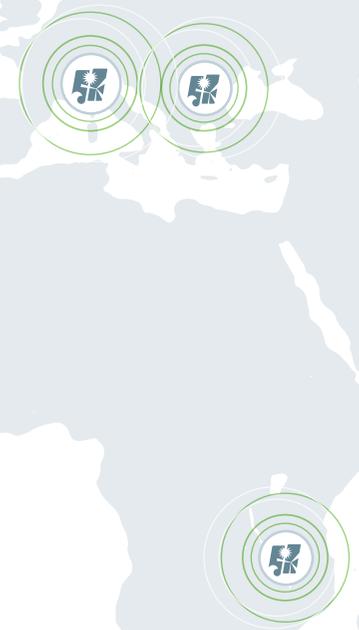
We shape projects which **respect** both the **community** and the **environment** involved.



WE ARE PRESENT WITH OUR OFFICES IN ITALY, ROMANIA AND MOZAMBIQUE, AND WORK IN DIFFERENT AREAS OF EUROPE AND OF THE SUB SAHARAN AFRICA.

We are a team of about 80 people engaged in **different parts of the world.**

We collaborate with private and public entities to realize projects of urban regeneration, production of clean energy and energy efficiency.



LAST 10 YEARS

350 MW
PHOTOVOLTAIC

Wind and photovoltaic plants developed in Italy and Romania in which Heliopolis carried out activities of **ENGINEERING/ PROCUREMENT**

Create value without being noticed by the environment.
This is our objective.

About
50.000 PEOPLE

Interested in **MINIGRID** plants in **MOZAMBIQUE** (about 1.150 KW)

90.000 mq

Requalified urban areas in which Heliopolis carried out the activities of **ENGINEERING / PROCUREMENT**

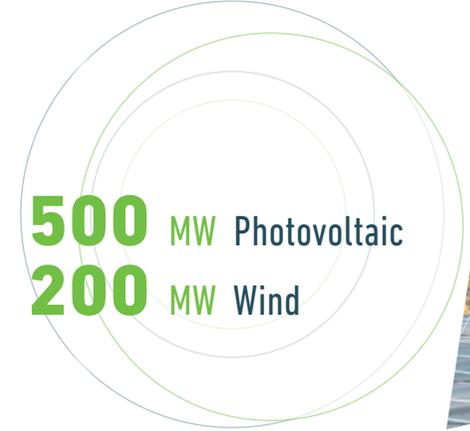
TODAY WE LOOK AT THE FUTURE



URBAN REGENERATION AND INFRASTRUCTURE



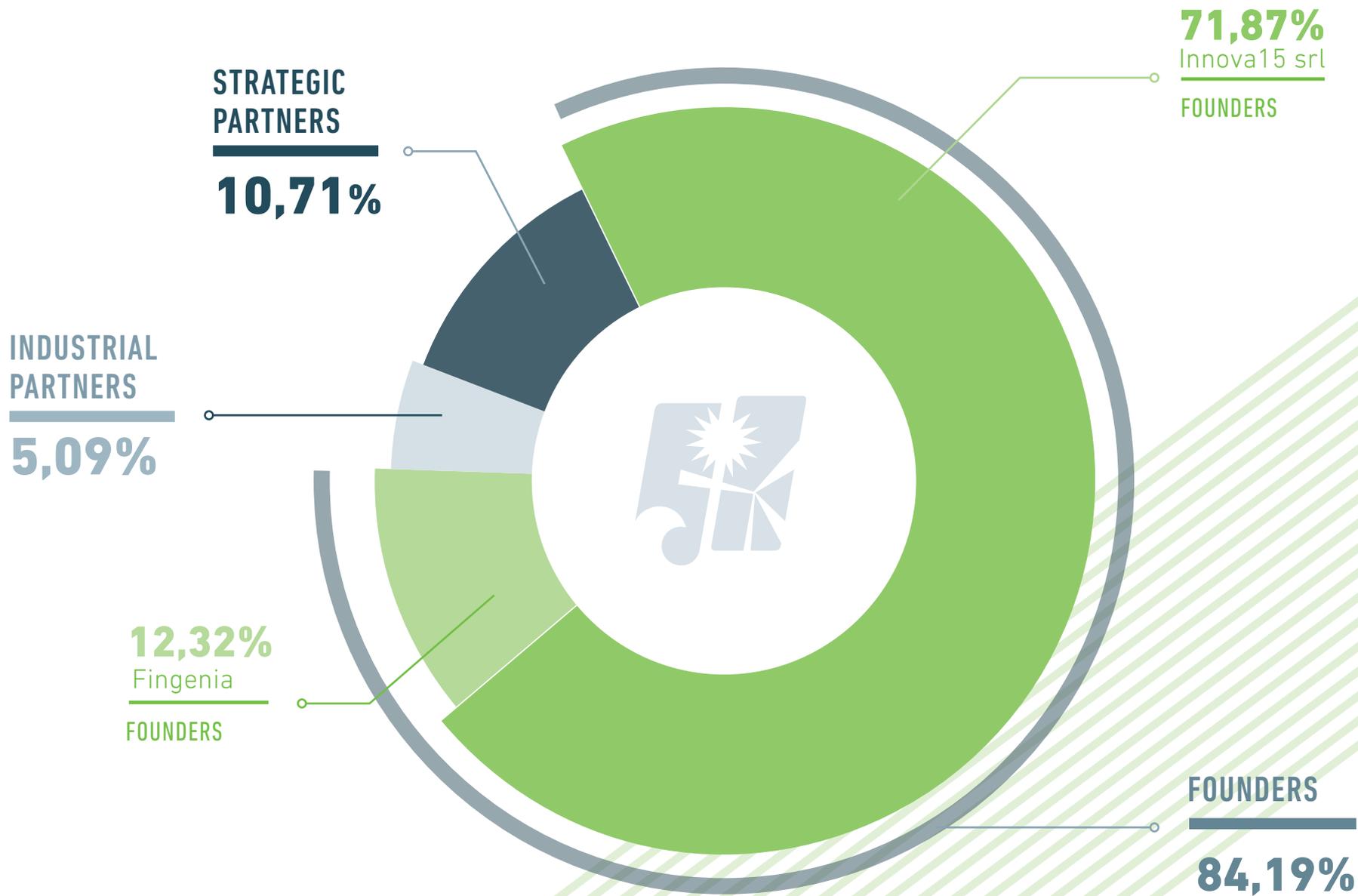
LARGE SCALE PLANTS



ENERGY EFFICIENCY



PARTNERS



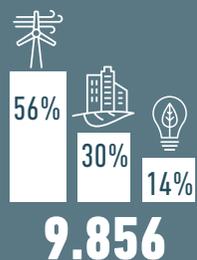
KEY FIGURES

2018

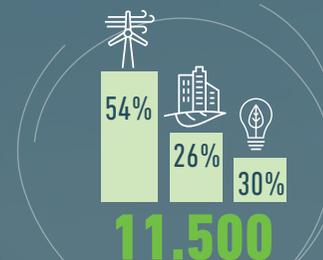
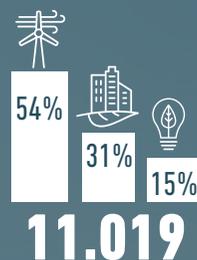
2019

2020

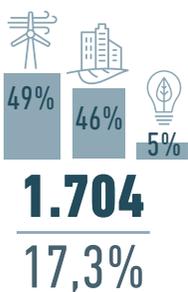
SERVICE SALES REVENUE



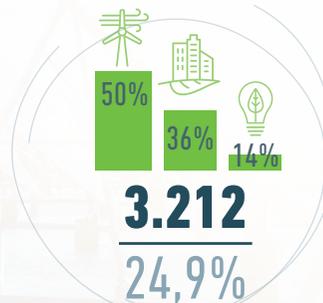
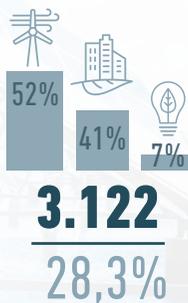
CONSOLIDATED BALANCE SHEET DATA



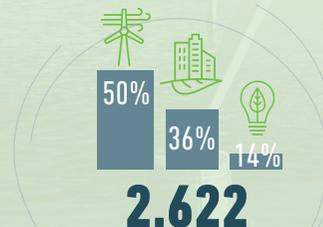
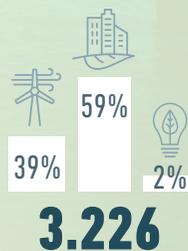
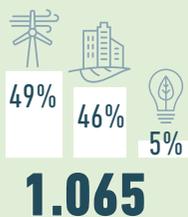
EBITDA & EBITDA MARGIN



CONSOLIDATED BALANCE SHEET DATA



NET INCOME



KEY PEOPLE



Paolo Signoretti

Chairman Chief Executive Officer



Nicola Zuech

Head of Engineering
& Procurement Area



Riccardo Ricci

Head of M&A
and Business Development



Nicola Zorza

Urban Regeneration
Senior Project Manager



Gianni Bosin

Head of Renewable Energy Plants Area



Tucceri Gianluca

Energy Efficiency
and Environment Senior Project Manager



Manuela Panzini

Urban Regeneration
Senior Project Manager



Michela Meneghini

M&A
Finance Senior Business Analyst

KEY PEOPLE



Antonio Morreale

Head of Accounting Area



Luca Giacomelli

Romania Area Manager



Annalisa Angeli

Head of Corporate Treasury Area



Alexandru Iancovski

Romania Senior Project Manager



Chiara De Francesco

Head of Legal Area



Délio Carlos Marinze

Mozambique Area Manager

CISM

Circular Innovation System Management

Evaluations have been carried out with our stakeholders and proposed sustainable solutions in **economic, social and environmental** terms, solutions thought and realized to **improve life of the community**.



Urban regeneration and infrastructure

TRACK RECORD

WALTHERPARK BOLZANO

TRENTINO ALTO ADIGE, IT

SURFACE AREA

70.000 mq

ARCHITECTURE OF CHIPPERFIELD

OUTPUT

Commercial areas

Hotel

Green areas

Extension of the pedestrian area

Road undergoing

CISM Circular Innovation System Management



Engineering

Management

Global Service

CAMPOGALLIANO

EMILIA-ROMAGNA, IT

AFFECTED AREA
14 Km of highway

OUTPUT
Road junction
Bus stop
Toll gates
Interfered traffic interventions

CISM Circular Innovation System Management



EX MANIFATTURA TABACCHI VERONA

VENETO, IT

**SURFACE
AREA**

32.000 mq

**BUILDING
SURFACE AREA**

34.000 mq

ARCHITECTURE OF SNØHETTA

OUTPUT

Business Hotel
Commercial area
Food Court
Central square
Student Housing
Smart parking

CISM Circular Innovation System Management



Engineering



Management



Global Service

AREA EX NECCHI PAVIA

LOMBARDIA, IT

**SURFACE
AREA**

112.000 mq

**BUILDING
SURFACE AREA**

50.000 mq

MASTERPLAN OF ARUP

OUTPUT

Commercial Area

Offices

Housing

Student Housing

Hotel

CISM Circular Innovation System Management



Engineering



Management



Global Service

Large scale plants

TRACK RECORD

PHOTOVOLTAIC DEVELOPMENT ITALY

PUGLIA, IT

20 PLANTS OF 1MW

ONGOING PROJECTS | DEVELOPMENT

MW

300 Photovoltaic (Grid Parity)

CISM Circular Innovation System Management



PHOTOVOLTAIC AND WIND DEVELOPMENT

ROMANIA

MW
35 Photovoltaic

MW
100 Wind (Grid Parity)

CISM Circular Innovation System Management



MINIGRID - OFFGRID DEVELOPMENT

MOZAMBIQUE, AFRICA

kW

1150

6 MWh

of power bank battery

CISM Circular Innovation System Management



Engineering



Management



Global Service

Energy efficiency

TRACK RECORD

ISS WORLD**MILAN, IT**

4,5 MILION EUROS
of annual energy

25GW
(4.650 TEP)

Development of a
DIGITAL PLATFORM

Management with
ENERGY MANAGER

Deutsche Bank 

CISM Circular Innovation System Management



Engineering



Management



Global Service



HOSPITALS OF BOLZANO

TRENTINO ALTO ADIGE, IT

CONTRACT OF APSS FROM BZ
2018-2025 FOR

**Redevelopment
Facility
Maintenance**

CISM Circular Innovation System Management



Engineering



Management



Global Service

TRACK RECORDS AND REPORTS

In virtue of the professionalism of the management and of the technical and managerial experience gained in field, we managed to activate consolidated relationships with important counterparties. These have determined the long-term establishing agreements upon which we can certainly rely upon for the development of new business opportunities.

